



The Montrose Group, LLC

TRANSFORMING YOUR WORLD

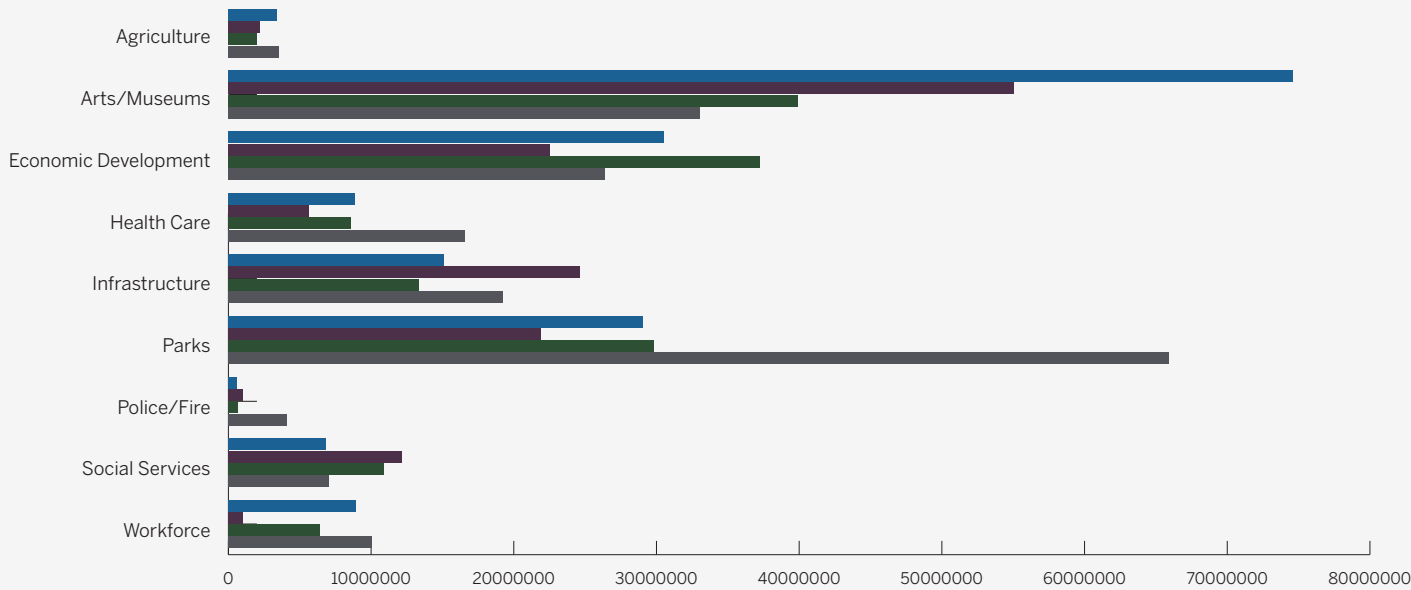
Lobbying, State Capital Budget and Federal Budget Earmark Funding Brochure

September 2021

EARMARKS ARE CONGRESSIONALLY DIRECTED BUDGET ALLOCATIONS

- Ag, Rural Development and FDA
- Commerce, Justice & Science
- Defense
- Energy & Water
- Financial Services & General Government
- Homeland Security
- Interior & Environment
- Labor, HHS & Education
- Legislative Branch
- Military Construction
- State, Foreign Ops
- Transportation, HUD

STATE CAPITAL BUDGET FUNDS A WIDE RANGE OF PROJECTS



Community Project by Project Type

- FY 2015-16 Ohio Capital Budget Community Project Funding
- FY 2017-18 Ohio Capital Budget Community Project Funding
- FY 2019-20 Ohio Capital Budget Community Project Funding
- FY 2021-22 Ohio Capital Budget Community Project Funding

Quality Business Plan Addressing a National/Statewide Challenge

Meets Technical Qualification

Winning State Capital Budget/Earmark Projects

Local Support

Statehouse/Congressional Support

MONTROSE GROUP'S APPROACH FOR STATE CAPITAL BUDGET & FEDERAL BUDGET EARMARKS

PROJECT

Alignment with state capital budget and federal budget earmark priorities and technical requirements

POLICY

Connecting a policy solution with a known challenge

PARTNERS

Coordinate third party advocate lobbying

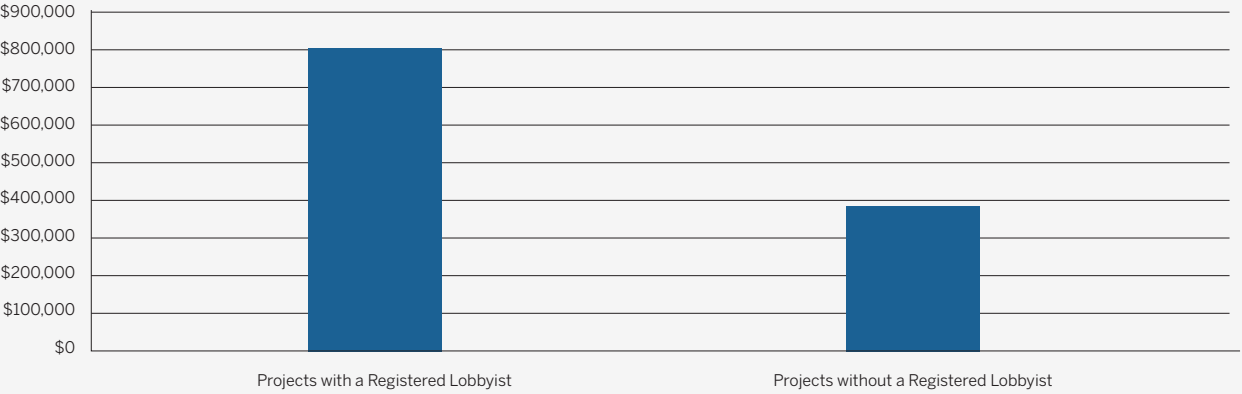
PROFILE

Build positive awareness with public officials

POLITICS

Engage with political process to position clients

AVERAGE OF STATE OF OHIO CAPITAL BUDGET COMMUNITY PROJECT FUNDING AWARD FROM SB 310, 133RD OHIO GENERAL ASSEMBLY



MONTROSE GROUP CASE STUDIES FOR SUCCESSFUL STATE CAPITAL BUDGET AND FEDERAL BUDGET EARMARK PROJECTS

Major State University

- Successfully lobbied for over \$1 B in for a major Ohio state university to gain state operating and capital budget funding over the last decade

Major Arts Organization

- Successfully lobbied for over \$5 M in state of Ohio Capital Budget Community Project Funding

Local Governments

- Successfully lobbied for rural and suburban cities and counties to gain \$5 M in state of Ohio Capital Budget and federal budget earmark funding

Major Hospital Systems

- Successfully lobbied for major hospital systems to gain state of Ohio Capital Budget and federal budget earmark funding

Transportation

- Successfully lobby for regional transportation improvement districts to gain transportation funding

A TRUSTED PARTNER

Successful results come from strong partnerships. Montrose Group is privileged to work with some of the area's most prominent businesses, public-sector organizations, and trade associations.



MEET THE MONTROSE GROUP



David J. Robinson

Principal & Founder
Strategic counselor. Former state legislator, national economic development author, corporate economic development executive, and seasoned lobbyist.



Nathan V. Green

Director,
Economic Development
Experienced economic development leader with a track record of results at the local and state levels.



Tim Biggam

Director of
Government Relations
Provides Ohio lobbying services to clients before local, state and federal government officials based upon his experience over a decade of service in state government.



Jamie Beier Grant

Manager of Economic & Workforce Development
16 year economic development veteran who provides economic and workforce development planning and solutions, corporate site location and site development services.

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